## **MEETING THE MOMENT** ONE CHILD, ONE FAMILY, ONE COMMUNITY AT A TIME

ANNUAL REPORT 2022





### **DEAR FRIENDS OF ST. DAVID'S CENTER:**

It is an honor to bring you close to the work of our organization this past year. I am so deeply proud of what we've accomplished, grateful for the generosity of people like you, and excited about the opportunities on the horizon – all of which are dependent upon a commitment to One Child, One Family, One Community at a Time, a commitment I see in our staff every single day.

This past year, they showed up every day, lending their expertise to our community and **supporting the development and mental health of nearly 4,200 children and individuals with enduring special needs.** They innovated, they stretched, and they challenged themselves professionally. They partnered with 30 childcare centers, elementary schools, and faith organizations to make good on our promise to make services that change lives accessible to as many as we can possibly reach. This report is filled with evidence of their impact, impact that is only possible with your generosity.

Thanks to our families, our staff and leadership team, our volunteers, our Board of Directors, and each of you – our supporters and advocates - we are stable, strong, and positioned for further expansion in the years to come.

Julie Sorda

Julie Sjordal I Chief Executive Officer

Dr. Rafael Vasconcellos | Board Chair

## OUR SERVICES

St. David's Center prepares children for success in school; builds skills; improves mental health; strengthens parent-child relationships; and builds capacity for caregivers to support children.

#### 4,200 children and families across the **Twin Cities metro** reached through:

2 centers Minneapolis & Minnetonka 30 partner sites Over

1,000 homes

Healthy Families America

#### EARLY CHILDHOOD FDUCATION 202 SERVED

AUTISM TREATMENT AND SUPPORT 257 SERVED

#### CHILDREN & FAMILY MENTAL HEALTH 864 SERVED

### PEDIATRIC THERAPIES 1,009 SERVED

COMMUNITY-BASED **DISABILITY SERVICES** 230 SERVED

COMMUNITY CONSULTATION & COLLABORATIVE INITIATIVES **1,346 SERVED**  Program offers early childhood education and childcare for children of all abilities ages 16 months to 5 years.

Services improve outcomes for children with ASD through preschool and school-age day treatment and outpatient therapy, utilizing a relationship-, play-, and developmentbased approach.

Services – including evaluation; outpatient therapy in our clinics, schools, childcare centers, and homes; case management; day treatment; early childhood home visiting; and infant and early childhood mental health consultation – improve outcomes for children experiencing mental health needs.

Services improve developmental outcomes for children ages 2 to 12 and include occupational therapy, speechlanguage therapy, and feeding therapy for children ages 18 months to 12 years.

Services engage individuals with a variety of developmental disabilities and chronic health conditions, emphasizing community involvement, friendship-building, and healthy and independent living.

Through early childhood mental health consultation, clinical case consultation, parent training, and early childhood nutrition education. St. David's Center builds capacity in parents and professionals across our community.

## OUR IMPACT

# 9.31



Nearly 80% of 891 children with emerging mental health concerns improved after 90 days of treatment.

86% of parent respondents reported the client we are serving in Therapeutic Recreation, Music Therapy, or In-Home Support is doing or feeling better as a result of services.

91% of 722 children with developmental delays improved after 90 days of pediatric therapy.

98% of 159 parents in our Parent-Child Services gained knowledge and skills.

### 202 toddlers and preschoolers

of all abilities learned side by side, gaining more ground than expected in both social-emotional development and executive function.

## STRATEGIC PLAN **PROGRESS 2022**

Provide leadership to advance the field of early education, early intervention, and child welfare, resulting in an engaged, prepared, and representative workforce shaping practices in these fields.

> Of the 122 staff hired from September 2021 through August 2022, 30 were Black, Indigenous, or People of Color (BIPOC).

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Sixty-five therapists were trained in Floortime in 2022 alone.

## \$350K

We secured a **\$350,000 contract** with Hennepin County to increase capacity among childcare leaders and teachers in two urban childcare centers, to enroll and support children with a broader range of needs.

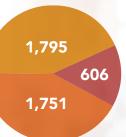
Design, evaluate, refine, and scale innovative service models in response to community needs, resulting in improved outcomes for children, families, and adults with special needs.

We completed the redesign of our children's mental health services and hired 10 mental health professionals to decrease waiting times for assessment, stabilize families, and increase the total number of children served.

We completed the first full year of an innovative clinical intervention for children ages 2 to 6 dually diagnosed with both Autism Spectrum Disorder and Post-Traumatic Stress Disorder.

We launched Venture Forward, expanding access to therapeutic recreation in two high schools and two church sites for adults with special needs.

Develop, expand, and deepen partnerships, resulting in increased access to critically needed services.



#### Total served by location:

#### **Center-Based**

(Minnetonka and downtown Minneapolis)

#### School/Community-Based

(30 partner sites, including 19 schools)

#### Home-Based

#### Total: 4,152

To view our full strategic plan, go to www.stdavidscenter.org/ 2022-strategic-plan.

## **ONE CHILD** AT A TIME

## Meet Amara

Amara was diagnosed with autism when he was two,

the youngest of four siblings, three of whom are neurodivergent. After two years of multidisciplinary early intervention, he is happy, smiling, and always up for fun! Though he started with limited communication, was nonverbal, struggled with regulation particularly during transitions and was unable to ask for help from adults, he has progressed dramatically.

siblings and is helpful at cleaning up, before."

to maintain extended back-andforth interaction.



## **ONE FAMILY** AT A TIME

## Meet Dylan

and his parents, Angie and Nick

When Dylan was 18 months old, we realized he wasn't talking. We asked his pediatrician about it, she referred us to Help Me Grow through the school district, and after a few visits by a speech therapist, she had brought up autism.

- 6 6 When Dylan started in the autism day treatment program, he was almost three years old. He was very scared of the world around him and not comfortable in his own skin. But once he got past that hump, then it was OK.
- 6 His team showed me videos of him smiling and laughing and doing things that really blew my mind because we had never seen any of that at home.
   Once I knew he was happy there, I knew everything else would fall into place.



66 Now he's experiencing the world around him instead of being stuck in his own bubble. He's aware of what other people are doing and saying, and of course, learning through that. He's more regulated from some of the tactics and techniques we've learned from St. David's Center.

- 6 6 Dylan is the true definition of why you should never underestimate your child's potential. Up until the age of seven, he was completely nonverbal, but with his own readiness and an amazing therapist at St. David's Center, at the age of eight, he is communicating 100% verbally.
- <sup>66</sup> The sky is the limit for Dylan, and we are truly thankful for all the therapists and staff at St. David's Center for helping him be the best version of himself.
  I really feel like anything is possible for him.

## **ONE COMMUNITY** AT A TIME

Harley Hopkins Family Center

# Expanding to and innovating within Hopkins School District

In response to requests from Hopkins School District leaders, we opened two preschool autism treatment classrooms in September 2022 at the Harley Hopkins Family Center, offering families early intervention five half-days a week to complement their children's daily early childhood special education services.

This service takes our partnership in providing school-based mental health services to preschool and elementary school students to a whole new level. We are now reaching over 200 Hopkins students with critically needed mental health services each year!

**66** St. David's Center's track record innovating to meet unmet need - this model the most recent and most transformational - aligns perfectly with our shared mission to provide comprehensive support and care for our students. I have the utmost confidence in the vision and capabilities of St. David's Center to execute this initiative successfully and create lasting change in our community.

DR. RHODA MHIRIPIRI-REED Hopkins Public Schools Superintendent





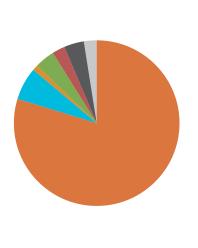
## **FINANCIALS**

#### **OPERATING REVENUE**

Government Contracts	\$12,698,435	58.8%
Insurance	\$4,349,647	20.2%
Contributions/Special Events	\$1,276,747	5.9%
Tuition/Private Fees	\$2,252,861	10.4%
United Way	\$9,790	0.0%
Investment Income	-\$147,322	-0.7%
Net Assets Released from Restriction	<sup>n</sup> \$750,072	3.5%
∎ Other	\$394,224	1.8%
Total Revenue	\$21,584,454	100%

#### **OPERATING EXPENSES BY CATEGORY**

Total Expenses	\$23,925,209	100%
Other Expenses	\$565,295	2.4%
	\$930,021	3.9%
Communications	\$596,526	2.5%
Depreciation	\$912,200	3.8%
Supplies	\$292,845	1.2%
Professional/Training/Activity Fees	\$1,524,324	6.4%
Salaries/Tax/Benefits	\$19,103,998	79.8%



#### **TOP FIVE PROGRAMS BY EXPENSE IN 2022**

Community-Based Disability Services \$3,653,319

Pediatric Therapies \$2,954,404

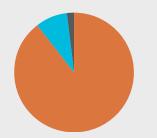
Preschool-Age Day Treatment \$2,892,359

Early Childhood Education \$2,441,329

Family Place Day Treatment \$1,084,950

#### **OPERATING EXPENSES BY** FUNCTIONAL TYPE

Programs for Clients	89.5%
Management/General	8.7%
Fundraising	1.8%



**OPERATING FUND - STATEMENT OF ACTIVITIES** Fiscal years ending Dec. 31, 2022 and Dec. 31, 2021

#### REVENUE

Government Contracts	\$1
Insurance	\$
Contributions/Special Events	\$
Tuition/Private Fees	\$
United Way	
Investment Income	
Net Assets Released from Restriction	
Other	
Total Revenue	<b>\$2</b> 1

OPERATING EXPENSES	2022	2021
Salaries/Tax/Benefits	\$18,711,146	\$16,839,242
Professional/Training/Activity Fees	\$1,524,324	\$1,352,794
Supplies	\$292,845	\$196,406
Depreciation	\$912,200	\$980,398
Communications	\$596,526	\$82,153
Occupancy	\$930,021	\$714,938
Other Expenses	\$565,295	\$264,135
Total Expenses	\$23,532,357	\$20,430,066

2022	2021
12,698,435	\$10,772,911
\$4,349,647	\$5,748,713
\$1,279,747	\$1,019,041
\$2,252,861	\$1,675,215
\$9,790	\$43,472
-\$147,322	\$106,633
\$750,072	\$801,757
\$394,224	\$3,296,044
1,584,454	\$23,463,786

#### STATEMENT OF FINANCIAL POSITION

Fiscal years ending Dec. 31, 2022 and Dec. 31, 2021

ASSETS	2022	2021
Current Assets	\$4,790,598	\$7,607,041
Multi-Year Pledges	\$18,609	\$129,970
Investments	\$2,598,842	\$2,714,287
Property/Plant/Equipment	\$11,774,403	\$11,585,273
Total Assets	\$19,182,452	\$22,036,571

#### LIABILITIES AND NET ASSETS

Total Liabilities and Net Assets	\$19,182,452	\$22,036,571
Total Net Assets	\$16,834,648	\$19,790,117
With Donor Restriction	\$2,894,431	3,509,145
Without Donor Restriction	\$13,940,217	\$16,280,972
Total Liabilities	\$2,347,804	\$2,246,454
Noncurrent Liabilities	\$506,235	\$270,503
Current Liabilities	\$1,841,569	\$1,975,951

## **EXECUTIVE & SENIOR** LEADERSHIP TEAM

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Erica Tennessen Chief Financial Officer

Maureen Walsh Chief Advancement & Strategy Officer

Cara Benoit, MA, CCC-SLP Senior Director, Clinic Operations & Pediatric Therapies

Lisa Brennom, MSW, LICSW Senior Director, Outpatient Mental Health Services

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Conquer Ninja Warrior Continental Diamond Cream & Amber Crossnet Curated Cleaners CVS Deephaven Chiropractic Dentistry for Children & Adolescents Dermatology Specialists DoTERRA Ebert Construction Elements Massage Emily Witt Photography Face Foundriè Falcon Financial Fhima's Minneapolis Floodgate Games Foxwell Shoppe & Studio France 44 Wines & Spirits GEM General Store of Minnetonka Gertens Goodnight Moon Grace Press Designs The Grater Good Great Lakes Aquarium Grizzly's Wood-Fired Grill and Bar Grocer's Table Gunderson's Jewelers Hachette Book Group Halsa Institute Hilton Minneapolis/ Bloomington Hit Results Fitness Inver Grove Brewing Company J.S. Fitness Jayne Morrison Interiors Judd Frost Clothiers

Kendall's Tavern Kendra Scott Kiddywampus Kowalski's Market La Colombe Coffee Roasters Lakes and Legends Brewing Company Lakewinds Natural Foods Legacy Toys Life Time Fitness, Inc. Lilia Floral Little Feet Children Shoes Peters Billiards Louise Grav Lunderby Photography M&B Makers M.K. Aesthetics MacPhail Center for Music Mann Theatres Marsh & McLennan Agency MartinPatrick3 Maverick Wine Medina Entertainment Center MGM Resorts The Minne Stuga Minneapolis **Bouldering Project** Minneapolis City Soccer Club Minnesota Renaissance Festival Minnesota State Fair Minnesota Timberwolves Minnesota Twins Minnesota Vikings Minnesota Wild Minnetonka Moccasin Minny Row Market

Mission Boat Gear Mister Mr. Paul's Supper Club North House Folk School Oak River Company Oakiwear P.F. and Associates Interior Design, Inc Paradise Car Wash Paris Dining Club Park Tavern Pittsburgh Blue Edina Pizzeria Lucca Prestige Beverage Group Princess Party Pals Pub 819 Pump It Up - Eden Prairie Pumpz & Co., Inc. Realia by Jen Red Balloon Bookshop **REM5** Virtual Reality Laboratory Rick Bronson's House of Comedy Saint Paul Saints Sakada Studios Sea Life at Mall of America Sever's Fall Festival Simplify + Spruce The Skin Sisters Oral & Maxillofacial Surgical Consultants Smile & Co. Soccer Shots Twin Cities East Something Safari South Lake Pediatrics Southview Design

Spruce Flowers Studio 6, LLC Surly Brewing Co. Tangletown Gardens Target Store Minnetonka Tiburon Naples Tonkadale Greenhouse TopGolf The Toro Company Total Wine & More Trader Joe's **Tuttles Bowling Bar** & Grill Unmapped Brewery Wayzata Bay Car Wash Wayzata Sailing School Wendy Sulzer Photography Wicked Soaps YogaFit Youngstedts Yum! Kitchen and Bakery **INDIVIDUALS** Darlene and Curtis Bell Rishi and Jen Biswas Jessica Bortoni John Keith Bryan and Lisa Becchetti Pedro Buarque Bisaglia Teri and Robert Crosby Leslie and Kevin Cunningham Kathryn Dangers Stephanie Dillon Ann and Dave Endv Nicholas and Laura Falenczykowski Tim and Ann Fleming

Gary and Pam Friend

Nathan and Cindy Geske Chad and Jennifer Greenway Elizabeth Groover and Brvan Gellerman Ashton and John Grudnowski Julia Hoffman Belinda Jensen Arianne Johnston Jerad and Kacey Justesen Lisa Larson Katie and Matt Liegel Debra Lindquist and Gregory Farley Dawn Long Shannon McCrae Laura and Michael Meemken Rhoda Mhiripiri-Reed Sarah and Matt Mithun Jean Nusbaum Danielle Rasmussen Jana and James Rasmussen Brandon Schuh and Jessica Smith-Schuh Jana and Chris Simmons Yanaba Stegman Karen and Dan Thorpe ORGANIZATIONS Artistry

The Bakken Museum

Blommer Chocolate

Can Can Wonderland

Chanhassen Dinner

Company

Theatres

The Cowles Center for Dance and Performing Arts Evolution Experience Hair Culture Lakeside Nails North Shore Gymnastics Park Square Theatre Stages Theatre Company Stevie Ray's Comedy Cabaret Theatre in the Round Plavers Three Rivers Park District Greater Twin Cities United Wav

## CONTACT

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A CONTRACTOR

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#### OUR MISSION

Building relationships that nurture the development of every child and family.

